

UTStarcom Services

...Support without Boundaries

Consulting Services



PLANNING

KEY BENEFITS

- **Reduce capital expenditures**

By ensuring you have only the equipment you need when you need it

- **Improve resource management**

Our team of experts ensures optimal use and management of resources

- **Accelerate time-to-market**

Our in-depth knowledge and expertise in our technologies reduces the time to market for your services.

UTStarcom's Consulting Services give operators and service providers an up-front understanding of the topology, capacity and overall reliability of new or enhanced voice, data or video networks. Networks that are carefully designed and planned can be executed in a phased manner. Our consulting experts ensure that the result is an efficiently managed network roll-out driven by your budget cycle: capital investments can be distributed in concert with deployment plans. Our Consulting Services offer expertise and insight that can help you maximize your chances for success.

We can transform your strategy into tactical plans that will deliver the greatest return to your organization. And, with our experience and resources, we can help you quickly and effectively turn these plans into reality.

UTStarcom's technical consulting teams can assist you in several important ways, including these examples:

- Ensure system blueprints are in line with your desired technology and platform requirements
- Verify your systems are configured and designed for rapid deployment to deliver the promised applications and services
- Transform your vision into a realistic and effective plan of action.
- Help you prevent potential problems and avoidable delays by ensuring you are working with current and complete information. This is made possible by our global service infrastructure and network of partners who, working in concert, can assess your current network and operating environment to provide a framework for planning and optimization.
- Eliminate the need to pull your internal resources from their current projects or spend money on specialized test equipment. We can quickly acquire the necessary knowledge to implement your network with confidence.

All in all, UTStarcom's Consulting Services transform operator strategies into tactical plans reduce capital expenditures and deliver the best return on your investments.

DELIVERABLES

Key Deliverables	Description
Integration Planning	Provides a comprehensive assessment of your current network infrastructure as well as strategies for working with multiple vendors and integrating a diverse array of equipment
Implementation Planning	Eliminates rework and ensures that the implementation phase of your project will meet budget, timeline and performance requirements
Acceptance Planning	Identifies critical acceptance criteria and objective measurements to assess compliance
Operations Planning	Assesses your ongoing network needs, including data collection and data management to support both daily operations and strategic planning
Customer Service Level Planning	Identifies the critical components necessary to meet your service level goals and creates robust plans for meeting or exceeding those requirements
Comprehensive Approach	UTStarcom uses proven methodologies to ensure your success.

Integration Planning: When installing new equipment in your network, you face the challenges of working with multiple vendors and integrating diverse (and potentially incompatible) equipment. Our experts provide a comprehensive assessment of your current network infrastructure and formulate a network design that enables the effective integration of new technologies into your existing network.

Implementation Planning: To minimize the possibility of extreme delays, we provide comprehensive plans for deploying your network equipment. We offer several forms of implementation planning that will help speed your time to market:

- Site preparation: Planning for physical, electrical, environmental, site security, and network connectivity requirements.
- Installation: Identifying the most cost-effective way to conduct the installation based on the project requirements and a detailed mapping of the installation process, including cabling, custom configuration and network connectivity.
- Procurement: Identifying the necessary tools, resources, and equipment needed for the project and then developing a procurement plan.

Acceptance Planning: This service will help you determine the success of a test installation within your organization. We help you make better and faster decisions about when to move a system test into the acceptance or termination phase. We will help you identify critical acceptance criteria and elements that can be resolved as part of ongoing lifecycle management. Through our extensive experience, we can identify acceptance criteria and objective measurements that will help you keep your projects on track.

Operations Planning: These services provide real-world expertise in planning for your ongoing network management needs. Here are some examples of the services we have delivered to existing customers—and can provide to you:

- Alarm management: Determining how and when you will be notified of potential problems.
- Data collection: Identifying which data will enhance your ability to manage the network and then creating a plan to collect that data.
- Training: Evaluating the skill level of your current staff and creating a plan to fill the gaps with the appropriate training.
- Support services: Assessing the capabilities of your in-house resources and identifying the additional support services that will optimize network performance.

Customer Service Level Planning: Maintaining your competitive advantage depends on the ability to sustain the service level your customers expect. We help you identify the critical components necessary to meet your service level goals and develop robust plans for meeting or exceeding those requirements.

Comprehensive Approach

UTStarcom uses proven methodologies to ensure your success. The precise approach required for each project will vary, but our process is based on eight essential steps:

1. Definition of Objectives
2. Project Assessment
3. Solution Design
4. Acceptance
5. Team Formation
6. Delivery
7. Acceptance
8. Ongoing Support

The result? Your critical business initiatives are completed cost-effectively, in less time, and with less risk.

More Information

For more information, please contact your UTStarcom account manager or send an email to services@utstar.com.

Please note the information contained herein is for informational purposes only. UTStarcom reserves the right to modify these specifications without prior notice.

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About UTStarcom, Inc.

UTStarcom is a global leader in IP-based, end-to-end networking solutions and international service and support. The company sells its broadband, wireless, and handset solutions to operators in both emerging and established telecommunications markets around the world. UTStarcom enables its customers to rapidly deploy revenue-generating access services using their existing infrastructure, while providing a migration path to cost-efficient, end-to-end IP networks. Founded in 1991 and headquartered in Alameda, California, the company has research and design operations in the United States, China, Korea and India. UTStarcom is a FORTUNE 1000 company. For more information about UTStarcom, visit the company's Web site at www.utstar.com

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